

FASTER DRIVERS DELIVERY SERVICE®

Service Enrollment Specialist Handbook.

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SERVICE ENROLLMENT SPECIALIST HANDBOOK.

Thank you for your interest in helping Faster Drivers Delivery Service (FDDS) expand and grow their presence in your city! This system can deliver for restaurants, food markets, auto parts shops, pharmacies, and liquor stores. It only needs your help to inform and guide partners during the sign-up process. In this handbook you will find all the information necessary for you be successful and complete the contract requirements.

POSITION DESCRIPTION

The SES works under the independent contractor designation while doing business for FDDS. As such, the SES is responsible for filing all pertinent taxes, relevant forms and permits at their discretion. FDDS will provide accurate, up to the minute financial information related to the SES activities to said individuals to keep them inform. SES are also required to download and set up a Stripe© account to be able to withdraw their funds each week.

SALARY STRUCTURE

The SES is guaranteed a monthly salary of \$7,000 when signing up 150 businesses. The SES can access their funds through their Stripe© account each week, or monthly. No fees are assessed for withdrawing money.

RESPONSABILITIES

The main goals of the Service Enrollment Specialist (SES) are:

- To explain the similarities and differences between FDDS and other service providers
- Get them to enroll with FDDS.
- Confirm their active status.

KEY SYSTEM POINTS

SES need to emphasize key points to businesses to inform them of the benefits of FDDS. Learning them will not only assure the business that FDDS is a reliable system, but also cut down on the time spent pitching the service to businesses.

Here are the key points to FDDS:

- Sliding commission scale. This allows FDDS to leave more money for businesses, without sacrificing driver's earnings. More money for the restaurants equals more financial stability for businesses.

COMMISSION SCALE:

- \$25 and under = 15%
 - \$50 and under = 14%
 - \$75 and under = 13%
 - \$100 and under = 12%
 - \$125 and under = 11%
 - \$150 and over = 10%
- No credit card fees.
 - Credit card tips are reverted to the business.
 - Dashboard to manage menu, change prices, engage customers, push notifications.
 - Running tally of all business activity.
 - Funds available daily (Stripe accounted required).

MISCELLANEOUS

- SES are not allowed to subcontract their own contracts with FDDS. Any such activity are grounds of termination.
- SES are confined to their home territories for the duration of their contracts. As FDDS expands and starts to saturate the restaurant market, other types of businesses will become available for the SES to target and get them onboarded with FDDS.
- Once all contracts and business classes are fulfilled, the SES will have the opportunity to transition to a Supervisory/Auxiliary position, assisting customers, drivers, and businesses within their designated territory. More details will be coming as FDDS nears market saturation.

- SES are bound by a non-competition clause from FDDS. Simply put, and SES cannot use company information and resources to start a system that is a copy or competes directly with FDDS using the same system features.